



Think win-win...
Think Affordable Live-in Homecare
We offer Night and/or Day Time Care

... and our service costs less than a nursing home or private visiting care agency

Dear Family,

Thank you for your interest in our affordable live-in homecare service.

Our mission is to provide your relative with consistent, reliable and dedicated care in the comfort of their own home for considerably less than the cost of a nursing home or a private visiting care service.

Our carers are very carefully selected to ensure that they are professional, reliable and kind-hearted. They are Garda-vetted and reference checked. Our carers have fair working conditions as well as ongoing training and support throughout their placement.

This means that the carer and ALHomecare together are committed to providing your relative with the best possible care.

All our placements come with a 3 week trial period. This gives you, the family and your relative time to make sure that you are satisfied with the carer we have supplied.

Like any service, our service has costs and terms & conditions. We do our best to keep those costs affordable for you and to keep the terms & conditions fair and reasonable for both you and the carer.

Below we outline the main costs and terms & conditions of our service to you.

However, we recommend that you also read our Family Information Booklet which is located on the Get Started page of www.alhomecare.ie

Important point 1: Costs involved

Our most popular grade of carer, Carer Plus costs from 568 euro per week with free accommodation and food for the carer. For this the carer works 5 days per week, 7 hours per day (i.e. 35 hours per week) and sleeps in at night, up to 7 nights per week for your relative's comfort and reassurance. Overtime rate is 13.85 euro gross per hour. The 568 euro is made up of 3 parts: Carer's gross salary, employer PRSI and our training & support fee. Our placement fee of 1,895 euro including VAT is extra and is payable before the carer starts working for you. Your carer is also entitled to 4 weeks paid holidays per year, which is the statutory minimum. You can claim tax relief on these costs up to a maximum of 40%, if your relative is incapacitated.

25% supplement applies to the carer's salary for the care of 2 people.

Note: We can supply carers who work by day and are a passive presence in your relative's home at night or we can supply a carer who provides active care at night and then rests by day. We can even supply 2 carers: one for active day and one for active night care. But most families seem to do fine with just one carer who works by day and is then a passive presence at night.

Important point 2: You will become the employer of the carer

With our service, you become the employer of the carer. This is the cheapest and fairest way to organise homecare for your relative. Most other agencies act as the employer on your behalf, but this usually means that you will pay the agency double (or even triple) what the agency pays the carer. Virtually all our clients are becoming an employer for the first time. ALHomecare will provide you with information and support in relation to becoming the carer's employer. You will need the help of an accountant to register as the carer's employer and take care of the payroll requirements. If you don't already have your own accountant, we can recommend an accountant and a payroll service provider to you who already provide this service to many of our current clients. The payroll service will cost you from 525 euro plus VAT per year or the accountant will cost you approximately 700 euro plus VAT per year. The payroll service would be sufficient unless you specifically require an accountant.

Important point 3: We have carers available in Ireland and carers coming from Eastern Europe (Poland, Hungary, Lithuania, Slovakia etc) and Southern Europe (Portugal, Italy, Greece and Spain).

Our current pool of available carers are either already in Ireland or are travelling from Europe to take up the live-in care positions.

The family refunds the carer the cost of their flight to Ireland at the end of the first month of the placement if neither the family or the carer have given notice to terminate the placement at that stage.

Note: Hiring a carer who is coming from abroad does cost a little more than hiring a carer who is already in Ireland but that extra cost is not so big in the overall equation (it's usually less than 250 euro for her/his flight) and if you are willing to consider a carer who is coming from abroad, then this will give ALHomecare a much wider choice of carer to offer you and these carers are usually more flexible on location and are more committed to their role as they are taking a big step in their life to come here to work for you. The pool of available live-in carers in Ireland is quite small. The pool in Europe is far bigger. Normally 70% of our carers are coming from abroad for the placement and 30% are already here. So by considering both options, you are tripling your chance of getting the right carer for your relative.

Note: ALHomecare stays in contact with the carer and the family throughout the placement to ensure everything stays on track.

You can claim tax relief up to 40% on all the above costs (carer's salary, employer PRSI, our fees, payroll fees and the carer's flight) if your relative is incapacitated. The relevant form to fill in is the HK1 form which you can download from the Revenue website.

Remember:

ALHomecare has been successfully placing live-in carers for more than 10 years now. We have placed more than 1,000 carers in that time and we currently have over 265 carers working with us. Our service definitely works....and works very well....We have plenty of happy families and happy carers to prove this....And all for a cost that is considerably less than the alternatives.

You can read what some our families say about our service at

<https://www.alhomecare.ie/our-families>

Note: We offer you 3 options for completing our application form:

1. You can complete it directly on the Get Started page of our website
2. You can request that we email you the application form to your email address by making this request to manager@alhomecare.ie
3. You can complete our application over the phone. Please email manager@alhomecare.ie to request this option.

Please click on the link below to see our information booklet and our online application form:

<https://www.alhomecare.ie/get-started>

If you have any questions relating to our service, please let me know.

You can call Eileen Brady on 087 991 6791 or Tom Quinlan on 087 744 0729.

Thank you.

Yours sincerely,



Tom Quinlan, General Manager, ALHomecare **Nationwide Service!**

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We make homecare affordable for you!

